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Janet Lathrop

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UNH Family Business Center Offers New Leadership Training Session

By [Janet Lathrop](#)
UNH News Bureau
603-862-1462

September 7, 2001

DURHAM, N.H. -- The University of New Hampshire's Center for Family Business will begin a new year of Leadership Development Program classes Wednesday, Sept. 26, at UNH's Manchester campus.

The certificate course, taught by Whittemore School of Business and Economics faculty, consists of eight full-day sessions over 12 months. It is intended to help managers or aspiring managers of family-owned businesses to develop leadership skills, including team-building, how to manage organizational change, and recognizing their own and others' leadership styles. Small group discussion emphasizes practical approaches to common business situations, according to Barbara Draper, center director.

A recent graduate, Michelle Primavera from Beswick Engineering in Greenland, said of her experience, "The class discussions give real-life examples of today's challenges and ways to go about dealing with those challenges." Daniel Bellemore of Bellemore Heating Oil, Inc., Milford, found that the UNH course offered "valuable information in a relaxed, fun, challenging and trusting atmosphere."

Others have found that the course boosted their self-confidence for accepting more responsibility within a company and offered tools for becoming a better leader and mentor.

As the Center for Family Business launches its new season of courses and other events this fall, it is celebrating a closer relationship with the Whittemore School, notes Draper, as well as new joint co-

sponsorship by UNH's Division of Continuing Education. "Exciting new things are happening for the Center," she says, "which should provide more stability and give us greater resources to share with participants in all our programs."

The Center's mission is to assist the entrepreneurial family in finding solutions to business challenges and concerns. Staff help families run successful meetings, bring family members into the business, improve communication, sustain profitability, and transfer leadership and ownership. The Center is sponsored by MassMutual Insurance; Berry, Dunn, McNeil and Parker of Manchester; and Genus Resources, Needham, Mass.

For course registration, fee information and directions contact Draper at (603) 862-1107, or by e-mail at: Barbara.Draper@unh.edu.

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